



# Agenda Item Form

Agenda Date: March 30, 2004

Districts Affected: 3

Dept. Head/Contact Information: Byron E. Johnson, Director of Purchasing, (915) 541-4308

## Type of Agenda Item:

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> Resolution                                  | <input type="checkbox"/> Staffing Table Changes   | <input type="checkbox"/> Board Appointments        |
| <input type="checkbox"/> Tax Installment Agreements                  | <input type="checkbox"/> Tax Refunds              | <input type="checkbox"/> Donations                 |
| <input checked="" type="checkbox"/> RFP/ BID/ Best Value Procurement | <input type="checkbox"/> Budget Transfer          | <input type="checkbox"/> Item Placed by Citizen    |
| <input type="checkbox"/> Application for Facility Use                | <input type="checkbox"/> Bldg. Permits/Inspection | <input type="checkbox"/> Introduction of Ordinance |
| <input type="checkbox"/> Interlocal Agreements                       | <input type="checkbox"/> Contract/Lease Agreement | <input type="checkbox"/> Grant Application         |
| <input type="checkbox"/> Other _____                                 |   |  |

## Funding Source:

- ☐ General Fund
- ☐ Grant (duration of funds: \_\_\_\_\_ Months)
- ☒ Other Source: Airport Operating Funds

## Legal:

☐ Legal Review Required      Attorney Assigned (please scroll down): None      ☐ Approved      ☐ Denied

Timeline Priority:   ☐ High      ☒ Medium      ☐ Low      # of days: \_\_\_\_\_

## Why is this item necessary:

The Airport requires magnetic stripe tickets, which will be used in the Airport's automated parking ticket dispensers.

## Explain Costs, including ongoing maintenance and operating expenditures, or Cost Savings:

Airport Operating Funds will fund the Airport's purchases.

## Statutory or Citizen Concerns:

Not applicable.

## Departmental Concerns:

Not applicable.

\*  
DATE: March 23, 2004  
TO: Municipal Clerk  
FROM: Byron E. Johnson, C.P.M.  
Director of Purchasing x 4313  
THRU: Aurora Wells  
Clerk-Typist II ext. 4038

*Byron E. Johnson*

Please place the following item on the **CONSENT** agenda for the Council Meeting of **MARCH 30, 2004.**

Item should read as follows:

Bid No.: 2004-076      Magnetic Stripe Tickets (For Amano Ticket Dispensers)  
Award to: Southland Printing Co.  
El Paso, Texas  
Item (s): 1A and 1B  
Amount: \$10,128.00 (estimated annually)

Department: Department of Aviation  
Funds available: 62620003-503121-40101  
Funding source: Airport Operating Fund  
Total award: \$10,128.00 (estimated annually)  
District (s): 3

The Department of Aviation and the Purchasing Department recommend award as indicated to the lowest responsive offer, by definition meeting specifications, from responsible parties.

This is a twenty-four (24) month requirements-type Contract for Magnetic Stripe Tickets for the El Paso International Airport.

The Contract will officially begin at 12:01 AM, March 31, 2004.

Contact person: Enrique Acosta, Jr. Procurement Analyst at 541-4267.

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AGENDA FOR: MARCH 30, 2004  
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2004 MAR 25 PM 3 20  
CITY CLERK DEPARTMENT



PROJECT FORM

DATE: March 22, 2004

PROJECT: Magnetic Stripe Tickets (For Amano Ticket Dispensers)  
BID NO: 2004-076 DEPARTMENT: Department of Aviation  
BUDGET NO: 62620003-503121-40101  
FUNDING SOURCE: Airport Operating Fund  
REPRESENTATIVE DISTRICT(S): 3

RECOMMENDATION: VENDOR: Southland Printing Co.  
El Paso, TX  
ITEM: Item 1A and 1B  
AMOUNT: \$10,128.00 (Estimated annually)

The Department of Aviation and the Purchasing Department recommend award as indicated to the lowest responsive offer, by definition meeting specifications, from responsible parties.

This is a twenty-four (24) month requirements-type Contract for Magnetic Stripe Tickets for the El Paso International Airport.

The Contract will officially begin at 12:01 AM, March 31, 2004.

BIDS SOLICITED 11\_\_\_\_  
BIDS RECEIVED 02\_\_\_\_  
"NO BID" RECEIVED 00\_\_\_\_

CURRENT TAXED PAID \_\_\_\_\_  
OUT-OF-TOWN-- \_\_\_\_\_

TOTAL RECOMMENDED AWARD: \$10,128.00 (Estimated annually)

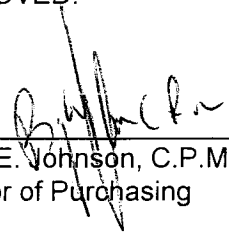
FUNDS: AVAILABLE \_\_\_\_\_ NOT AVAILABLE \_\_\_\_\_ COMPTROLLER \_\_\_\_\_

COUNCIL APPROVED \_\_\_\_\_ REJECTED \_\_\_\_\_ CITY CLERK \_\_\_\_\_

APPROVED:

COUNCIL:

MEETING DATE-March 30, 2004

  
Byron E. Johnson, C.P.M.  
Director of Purchasing

# CITY OF EL PASO BID TABULATION

BID ITEM: TICKETS, MAGNETIC STRIPE (FOR AMANO TICKET DISPENSERS)					BID # 2004-076						
BID DATE: FEBRUARY 4, 2004					DEPARTMENT: AVIATION						
			DIGITAL PRINTING SYSTEMS AZUSA, CA		SOUTHLAND PRINTING COMPANY, INC. SHREVEPORT, LA						
ITEM NO.	EST. QTY. (for 12 months)	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
1A.	240 M	TICKETS, MAGNETIC STRIPE (FOR AMANO TICKET DISPENSERS), LONG-TERM YELLOW, 2 SIDED, BLACK INK FRONT AND BACK	\$8.50 /M	\$2,040.00	\$8.44 /M	\$2,025.60	\$0.00 /M	\$0.00	\$0.00 /M	\$0.00	
MANUFACTURER			DIGITAL PRINTING SYSTEMS		SOUTHLAND PRINTING CO.						
TO BE PACKED PER BOX			20M		20,000						
MINIMUM ORDER			20M		200M						
1B.	960 M	TICKETS, MAGNETIC STRIPE (FOR AMANO TICKET DISPENSERS) SHORT-TERM BLUE, 2 SIDED, BLACK INK FRONT AND BACK	\$8.50 /M	\$8,160.00	\$8.44 /M	\$8,102.40	\$0.00 /M	\$0.00	\$0.00 /M	\$0.00	
MANUFACTURER			DIGITAL PRINTING SYSTEMS		SOUTHLAND PRINTING CO.						
TO BE PACKED PER BOX			20M		20,000						
MINIMUM ORDER			20M		200M						

APPROVED BY: 

DATE: 2-10-04

# CITY OF EL PASO BID TABULATION

BID ITEM: TICKETS, MAGNETIC STRIPE (FOR AMANO TICKET DISPENSERS)					BID # 2004-076					
BID DATE: FEBRUARY 4, 2004					DEPARTMENT: AVIATION					
			DIGITAL PRINTING SYSTEMS AZUSA, CA		SOUTHLAND PRINTING COMPANY, INC. SHREVEPORT, LA					
ITEM NO.	EST. QTY. (for 12 months)	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
PAYMENT TERMS:			NET - 30 DAYS		NET - 30 DAYS					
BIDDER'S PROMISED DELIVERY: On or before ____ CONSECUTIVE DAYS after the date of receipt, by the contractor, of a written notice of award, or ____ CONSECUTIVE DAYS after receipt of additional purchase orders.			THIRTY (30) CONSECUTIVE DAYS		SHIP IN 20 WORKING DAYS AFTER PROOF APPROVAL BUT WILL BE FLEXIBLE.					
			THIRTY (30) CONSECUTIVE DAYS							
IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE OFFER.										
BIDS SOLICITED: 11			BIDS RECEIVED: 2		LOCAL BIDS: 4			NO BIDS: 0		

APPROVED BY: *F. Act*

DATE: 2-10-04



**EL PASO**  
**INTERNATIONAL AIRPORT**

## Memorandum

**To:** Enrique Acosta, Jr.  
Procurement Officer

**Thru:** Patrick T. Abeln  
Director of Aviation

**From:** Yvonne P. Moore  
Land and Contract Administrator

**Date:** March 4, 2004

**Re:** **Solicitation 2004-076, Magnetic Stripe Tickets  
For Amano Ticket Dispensers**

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We have reviewed the two (2) offers received in response to the captioned solicitation for magnetic stripe tickets. Our recommendation for the award based upon the responses received would be to Southland Printing Co.

As requested in your memorandum, the PeopleSoft Requisition Number is 2004001506 and the identification funding source is 6262003 503121 40101.

**A & B LABELS & PRINTING (HUB)**  
7245 COPPER QUEEN DRIVE  
EL PASO TX 79915

**DIGITAL PRINTING SYSTEMS**  
ATTN DAVID SNOWDEN  
777 NORTH GEORGIA AVENUE  
AZUSA CA 91702

**EIDAM'S PARKING & ACCESS  
CONTROL**  
2 LAWRENCE STREET  
LAWRENCE MA 01840

**IMPACT PRINTING (HUB)**  
7768 ACAPULCO AVENUE  
EL PASO TX 79915 2154

**RELIANT LABELS AND PRINTING**  
ATTN PAT MARQUEZ  
1714A YANDELL  
EL PASO TX 79902

**RICHARDS PRINTING INC**  
ATTN RICHARD MONCADA  
6050 ALAMEDA  
EL PASO TX 79905

**SOUTHLAND PRINTING CO**  
213 AIRPORT DRIVE · PO BOX 7263  
SHREVEPORT LA 71137 7263

**TRAF-PARK INC**  
35-2 DE LAUZON  
BOUCHERVILLE, QC  
Canada, J4B 1E7

**ATTN: BRIAN HALLMAN**  
EDM  
210 OLD THOMASVILLE RD.  
HIGH POINT, NC 27260

**ATTN: MICHAEL MERTANI**  
HAMCO BUSINESS SUPPLIES  
10518 GULF DALE STE. 2  
SAN ANTONIO, TX 78216

**ATTN: ALAIN GIARD**  
**ATTN: TONY HICKS**  
FAST FOIL PRINTING, INC.  
ANCHORAGE OFFICE  
203 W. 15<sup>TH</sup> AVENUE SUITE 106B  
ANCHORAGE, AK 99501

**ATTN: ROBERT A. MARTINEZ**  
HI-TEK SPECIAL SYSTEMS, INC.  
11180 ROJAS, STE. C  
EL PASO, TX 79935

BID INFORMATION SERVICE  
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER  
PO BOX 5600  
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE  
2829 MONTANA AVE, B-100  
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER  
CLASSIFIED/LEGAL SECTION  
PO BOX 20  
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER  
4791 N. MESA  
EL PASO, TX 79902

SAM'S CLUB  
7970 NORTH MESA  
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION  
PO BOX 3612  
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY  
2626 NORTHEAST #103  
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE  
ONE CIVIC CENTER PLAZA  
EL PASO, TX 79901